

## **Wells Fargo UK**

### **Costs and Charges Disclosure Statement**

This Disclosure Statement outlines the approach taken by Wells Fargo Securities International Limited and Wells Fargo Bank, N.A., London Branch, together "**Wells Fargo UK**", with regard to the disclosure of costs and charges for the provision of investment products and services in accordance with the rules set out in the Financial Conduct Authority's Conduct of Business Sourcebook and, in particular, article 50(1) of the Commission Delegated Regulation (EU) 2017/565 of 25 April 2016 supplementing Directive 2014/65/EU of the European Parliament and of the Council as regards organisational requirements and operating conditions for investment firms and defined terms for the purposes of that Directive, as it forms part of UK law by virtue of section 3 of the European Union (Withdrawal) Act 2018. By continuing to deal with Wells Fargo UK, you are agreeing to the approach and tailored disclosure set out herein.

Wells Fargo UK only deals with Professional Clients and Eligible Counterparties and this Disclosure Statement reflects the information that will be provided to such clients given their characteristics. We set out below information in respect of specific products.

- **USA Cash Equities:** There is a commission payable per transaction and a separate sales related US regulatory fee.
- **Fixed Income:** There is an 'all-in' price for such products. No other costs are charged.
- **Listed Futures & Options:** There are fees and commissions payable for execution and clearing per transaction (as applicable). To the extent there is a transaction on a US market, there is a fee payable per transaction under applicable US National Futures Association requirements. To the extent, there is physical delivery involved in a transaction, there is a separate fee payable relating to it.
- **OTC Derivatives:** There is an 'all-in' price for such products. No other costs are charged.
- **Structured Products:** There is an 'all-in' price for such products. No other costs are charged.

When we refer to an 'all-in' price, this typically includes Wells Fargo UK's bid or offer spread for the requested transaction, and/or applicable costs in order to compensate it for any number of considerations, such as risks taken, costs incurred and services rendered. If any additional fee and/or charge applies, such additional fee and/or charge will be separately disclosed prior to or at the time of transacting or charged pursuant to any relevant written arrangement we may have with you.

Some factors that may affect pricing of products include but are not limited to credit, capital and funding costs, applicable trading venue or platform, regulatory requirements, relationship factors such as service level provided and volumes traded by you, the type of trade request, and business costs such as fees related to exchanges, brokers or other intermediaries. Prices may also vary based upon trading behaviour and market conditions such as demand, frequency, timing and volatility. Any estimates provided are based on reasonable assumptions and remain subject to change given such factors.

Given the inherent nature of markets and their ability to be highly volatile on occasion, we recognize that immediacy of execution and price certainty are of paramount importance for our clients. As prices quoted are only good for a matter of seconds, Wells Fargo UK will not seek to provide an ex-ante disclosure on a trade by trade basis and this Disclosure Statement outlines our ex-ante approach generically for all products. Wells Fargo UK will

also not seek to provide illustrations showing the cumulative effect of costs on return on an ex-ante as well as an ex-post basis when providing investment services. Further, where any costs and charges are to be paid in or represent a foreign currency, Wells Fargo UK shall have no obligation to provide an indication of the currency involved and/or to provide applicable conversion rates.

Given that Wells Fargo UK provides non-advised execution-only services in a wholesale context, with no ongoing costs and charges incurred on transactions post-execution (i.e. no additional costs and charges relating to entering into a contract), including on transactions that are settled on a delivery versus payment basis or are centrally cleared post execution or are uncleared OTC derivative transactions, Wells Fargo UK shall have no obligation to provide an annual ex-post disclosure in respect of such transactions.

If you require further information regarding this Disclosure Statement, please do not hesitate to contact your usual Wells Fargo sales representative.